

Enquiries call 3600500 or visit [www.bic.co.bw](http://www.bic.co.bw) <<

Do you have the passion and flair to achieve great sales? BIC has rewarding opportunities for you.

## SHORT TERM INSURANCE AGENTS

Botswana Insurance Company Limited (BIC) is the longest serving short-term insurance company in Botswana. Our products cover the full spectrum of motor, household and business insurance and we are constantly expanding our product range to cater for the dynamic and ever changing needs of the markets we serve.

If you would like to start a business relationship with BIC, here is an opportunity. We are looking for corporate and individual agents to sell BIC products and provide advisory services to our potential clients.

### Corporate agents must, as a minimum;

- Have a Principal Officer with a COP in short-term insurance (Copies of educational certificates and curriculum vitae must be submitted).
- Submit a detailed business plan (sales projections must be included).
- Illustrate a proven track record in sales or business development
- Submit their Certificate of Incorporation

### Individual agents must, as a minimum;

- Have a COP in short-term insurance (Copies of educational certificates and curriculum vitae must be submitted).
- Have at least three years working experience in the short-term insurance industry.

Applications with the above mentioned documentation should be emailed to [info@bic.co.bw](mailto:info@bic.co.bw) by 15th June 2010. For further information about the incentives for BIC agents, please contact Thabo Majola at 3600500.

**Botswana**  
Insurance Company Limited